# Accelerate your finance processes





SOLUTIONS FOR MICROSOFT DYNAMICS NAV & 365 BUSINESS CENTRAL ON-PREMISES ENGLISH, USD JANUARY 2020



Please notice that this catalog contains prices for Microsoft Dynamics NAV and 365 Business Central on-premises only. These prices are NOT valid for 365 Business Central Cloud, where Continia offer exclusive license terms and pricing.

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## We accelerate your NAV



More than 800 partners worldwide in the Microsoft Dynamics ecosystem are experienced in delivering, implementing and supporting Continia solutions to their customers.

When you choose a solution from Continia, you are always guaranteed qualified help with installation, setup, and support.

If our partners need assistance – they can get first class help from our dedicated support team. Today, more than 7,000 Microsoft Dynamics NAV installations actively use one or more of our solutions to speed up and automate administrative processes.

Are you interested in using our solutions, we encourage you to contact your Microsoft Dynamics Partner, who can help you deliver and implement all of our solutions.



# Pricing based on the number of Dynamics users

To make sure we have the right price for everyone, our pricing is based on the number of users in your Microsoft Dynamics installation.

- The term "Users" refers to the total number of Full Users in NAV, Essential or Premium Users in 365 Business Central on-premises not how many are going to use our solutions
- If you purchase a license for an unlimited number of users, you will have no additional charges if you add more Dynamics users
- If you purchase a license for a limited number of users, you will have to pay the difference if you add more users to Dynamics and if you go to the next price level
- Enhancement Plan fees will automatically be updated with the actual number of users when the next period starts



## Pricing per Company

- Licenses for the first Company in the Microsoft Dynamics license must be purchased at full list price
- Additional Companies within the same Microsoft Dynamics license may be purchased at a significantly reduced cost
- Licenses should only be purchased for Companies which actually use the solution
- Additional Companies may be eligible for additional discounts if they only have a very low volume of documents to process

All licenses from Continia Software are only valid for one Company in NAV or 365 Business Central on-premises.

This price list includes prices that allow additional companies within the same Dynamics license to use our solutions at a reduced price. Prices are under the assumptions that all companies within the Microsoft Dynamics license have the same benefits from using the solution.

If this is not the case, you can apply for an additional discount through your Microsoft Dynamics Partner. Your Partner will need to provide Continia with a full overview of each company as well as how they will be using the solution. If you qualify for an additional discount, your Partner will be able to present this including terms and conditions associated.

Please contact your Microsoft Dynamics Partner for further information.



# Combat the tide of documents

Automate every step of your daily invoice processing – from receiving and registering a document until you need to look it up again, for example for auditing or reporting. Manage everything directly from Microsoft Dynamics – and the best part is that everything happens automatically.









### Continia Document Capture

Streamline and automate every step of daily document handling - from receiving and registering a document, to approval, posting and ultimately retrieving previously processed documents from the digital archive.

#### **Automated data capture**

PDF files are automatically downloaded from predefined e-mail addresses and processed using award-winning OCR technology - with no user invol-vement at all.

Paper documents are scanned using a desktop or network scanner an follow the same flow as PDF files.

All relevant information on documents is automatically transferred to the corresponding fields in Microsoft Dynamics, making it fast and efficient to register incoming documents.

#### Invoice processing and management

Continia Document Capture streamlines processing and managing

purchase invoices with a wide range of new features such as automated vendor detection, documents overview, inbound registration and much more.

Using 3-way matching, invoices can be matched automatically to existing purchase orders or receipts, as well as approved and posted if amounts are within predefined thresholds.

#### Approval workflows for everyone

Approving invoices can be done either directly in Microsoft Dynamics or online using a web browser - enabling everyone in the organization to access the approval workflow.

Approvers can see the original invoice on the screen and either accept, reject, place it on hold, or

forward it to another person for review or approval.

Comments and attachments can easily be added too. With Continia Web Approval Portal, all employees with no direct access to Microsoft Dynamics gain the same opportunities to approve invoices and other documents. No matter where the employee is located, all that is required for accessing and approving documents is internet access.

#### Access documents from anywhere

The digital archive in Continia Document Capture contains all PDF files and scanned documents, which can easily be accessed from relevant places in Microsoft Dynamics.

You can open the original PDF invoice from the posted invoice

card or general ledger entry screen in Microsoft Dynamics.

The digital archive is fully indexed which mean you can search for any text on documents, even if the information has not been transferred to a field in Microsoft Dynamic.

This makes it possible to search for a specific reference number, serial number or any other information on purchase invoices and other documents.

Users		Purchase License				Subscription License																
		1. COMPANY	24. COM	519. COM	20.+ COM	1. COMPANY	24. COM	519. COM	20.+ COM													
<u>&gt;</u> 100	Base - XXL	\$ 16,000 (\$ 2,560)				\$ 590 per month																
50 - 99	Base - XL	\$ 11,750 (\$ 1,880)				\$ 425 per month																
20 - 49	Base - L	\$ <b>8,500</b> (\$ 1,360)	\$ 1,725 (\$ 276) each	\$ 860 (\$ 138) each	\$ 345 (\$ 55) each	\$ 295 per month	\$ 83 per month each	\$ 40 per month each	\$ 16 per month each													
6 - 19	Base - M	\$ 6,500 (\$ 1,040)	cacii										Caen	Caen	Cucii				\$ 225 per month			
<u>&lt;</u> 5	Base - S	\$ 5,000 (\$ 800)				\$ 175 per month																

The Base module includes OCR-processing documents. See next page for further information.

**Add-on modules** – Receiving e-invoices or approving documents using a web browser is not included in the base module. See page 12 for further information.

Supported NAV/Business Central C/AL versions: NAV 3.70 / NAV 5.01 / 2009/ 2009 R2 Classic / 2013 / 2013 R2 / 2015 / 2016 / 2017 / 2018 + Business Central on-premises 13 and 14 Supported Business Central AL Extension versions: Business Central on-premises 15 / 16

The term "Users" refers to the total number of Full Users in NAV, Essential or Premium Users in 365 Business Central on-premises – not how many are going to use our solutions.

Prices in brackets are annual mandatory Enhancement Plan, except for Netherlands and United Kingdom who operates with a 20 % rate. The annual renewal of Enhancement Plan will be adjusted according to a 2 % indexation rate.

# Continia Cloud OCR - or On-Premises?

The OCR Document Processor is included in the base module. You can choose between two types of OCR solutions:

#### Continia Cloud OCR

OCR pages	Price
0 - 1.000 OCR pages per month	FREE (incl. Base)
1.001- OCR pages per month, each	\$ 0.04 each page

Continia Cloud OCR is a hosted service on Microsoft Azure. There is no cost for implementation, no operating costs and you are always on the latest version of our OCR technology.

#### Continia On-Premises OCR

OCR pages	Price
10,000 OCR pages per month	FREE (incl. Base)
15,000 additional OCR pages per month	\$ 2,675 (\$ 428)
40,000 additional OCR pages per month	\$ 5,220 (\$ 835)
65,000 additional OCR pages per month	\$ 7,825 (\$ 1,252)

Choosing Continia On-Premises OCR you will bear implementation, operation and update costs. But in return you receive a higher volume of free OCR pages.

Please note that switching from one OCR type to another, a fee of 790 \$ is required.



Continia Software develops and markets solutions under the concept "BUILT INSIDE Dynamics". We streamline and improve core financial processes by adding valuable functionality to the existing Dynamics NAV and Dynamics 365 Business Central platform.

Our intensive knowledge and dedication to the two Microsoft Dynamics platforms is something that underlines all Continia solutions. Instead of developing a solution that lies "outside" of the Microsoft Dynamics platform, both Dynamics NAV and Dynamics 365 Business Central provide the possibility to extend the existing solutions by letting 3. party ISV's add additional functionality in the same code base.

This provides unique possibilities and advantages when purchasing Continia solutions:

- User interfaces and way-of-working do not change, and everything will be working seamlessly with the investment you already made in the Microsoft Dynamics platform.
- As the code in all Continia solutions is "BUILT INSIDE Dynamics", no integration is needed between the Microsoft Dynamics platform and our solutions the code is simply just added to your existing platform.
- The complexity and time spent implementing are reduced given that we simply build on the existing platform by enhancing and adding new functionality.
- As the technology in our solutions is the same as in Dynamics NAV and Dynamics 365 Business Central, it can be imple mented and supported by your existing Microsoft Dynamics Partner. External solutions often mean that you need more vendors, both for the solution and the integration.

### Continia XML Import

Take invoice automation to the next level by processing PEPPOL and XML-based vendor invoices directly in Business Central

#### **Automated invoice capturing**

From receiving and registering a document to approval, posting, and ultimately retrieving previously processed documents from the digital archive - all these processes are handled through our market-leading solution, Continia Document Capture.

Just like PDF documents, PEPPOL and other XML documents are automatically downloaded from predefined e-mail addresses or folders. All data is transferred from the imported file into the correct fields in Business Central. Compared to PDF documents, PEPPOL and other XML formats deliver unmatched accuracy and level of details of all the data.

#### **Out-of-the-box support of formats**

XML Import allows you to interpret any incoming XML document and

capture this data in Business Central.
Based on the incoming data, the
module automatically identifies
the type of invoice based on the
supported formats. The module
comes with a range of popular
formats ready to use:

- PEPPOL BIS 3 (International)
- OIOUBL (Denmark)
- · OIOXML (Denmark)
- UBL (International)
- EHF (Norway)
- · SVEFAKTURA (Sweden)
- · EBINTERFACE (Austria)
- XRECHNUNG (Germany)

If you receive other types of XML files, it is easy to configure additional formats and add these to the catalogue of formats. Extracting additional data out of the document is so easy that a user simply navigates

to the data in the XML document and point it to the right field in Business Central. Either as a change for all vendors or as a change for a specific vendor.

#### Continia Delivery Network (expected by 2020 Q3)

In 2020, we will introduce Continia
Delivery Network integrated directly
in XML Import. Continia Delivery
Network is a service which integrates
into various electronic data exchange
networks such as VANs, PEPPOL
eDelivery Network and more. This
means that if you have vendors
already connected to the PEPPOL
eDelivery Network you can ask them
to send documents this way. Through
Continia Delivery Network, these
documents will automatically end up
directly in your Business Central, ready
to process.

More information about Continia Delivery Network will be available in 2020.

#### Built-in document preview and approval workflow

Because XML Import is built inside Continia Document Capture, the document processes are the same. You get a preview of the invoice directly in your Business Central client, and the document approval is processed in Document Capture the same way as with PDF documents.

#### Add-on solution for Continia Document Capture

XML Import is included in the software for Continia Document Capture but requires additional licensing. Existing Document Capture customers interested in XML Import need to update their Document Capture to access the solution. XML Import will be available in all versions for Microsoft Dynamics NAV and Business Central that are supported by Document Capture.



Users		Purchase License					Subscription	on License		
		1. COMPANY	24. COM	519. COM	20.+ COM	1. COMPANY	24. COM	519. COM	20.+ COM	
<u>≥</u> 100	Base - XXL	\$ 4,125 (\$ 660)	\$ 565 (\$ 90) each			\$ 130 per month	\$ 12 per month each	per month	\$ 3 per month each	
50 - 99	Base - XL	\$ 3,375 (\$ 540)		\$ 285 (\$ 45) each		\$ 105 per month				
20 - 49	Base - L	\$ 2,625 (\$ 420)			\$ 110 (\$ 17) each	\$ 85 per month				
6 - 19	Base - M	\$ 1,875 (\$ 300)						\$ 45 per month		
<u>&lt;</u> 5	Base - S	\$ 1,125 (\$ 180)				\$ 25 per month				

Please notice, that Continia Document Capture - Base is required to run XML Import.

Continia Delivery Network includes 500 registered documents per months. Additional documents is 0,03 € each. This service will be available from Q3 2020.

Supported NAV/Business Central C/AL versions: NAV 3.70 / NAV 5.01 / 2009/ 2009 R2 Classic / 2013 / 2013 R2 / 2015 / 2016 / 2017 / 2018 + Business Central on-premises 13 and 14 Supported Business Central AL Extension versions: Business Central on-premises 15 / 16

The term "Users" refers to the total number of Full Users in NAV, Essential or Premium Users in 365 Business Central on-premises – not how many are going to use our solutions.

Prices in brackets are annual mandatory Enhancement Plan, except for Netherlands and United Kingdom who operate with a 20 % rate. The annual renewal of Enhancement Plan will be adjusted according to a 2 % indexation rate.

# Expense handling on the go

Manage all the ins and outs of travel expense claims without having to implement a new system. You stay in Microsoft Dynamics, where you gain a full overview of all incoming expenses.

Employees simply submit their expenses directly to Microsoft Dynamics using our unique Expense app – and they're done!







## Continia Expense Management

Benefit from a clear overview and easy management of all types of travel expenses without having to use any other system than Microsoft Dynamics.

#### Receipts submitted on the go

Now, your employees no longer have to return to the office to hand in their travel reports and paper receipts in person. Using our app, they snap a photo, complete the selected fields, and they're done!

#### Gain direct access to employee documentation from Microsoft **Dynamics**

Immediately after the travel expense documentation has been submitted to Microsoft Dynamics, you will be presented with the photo of the receipt directly on screen. This gives you a complete overview of your organisation's expenses in real time. These activities are recorded as line entries, and travel expenses

are processed like everything else in Microsoft Dynamics.

#### **Automatic credit card reconciliation**

Challenged by obtaining receipts for all the charges showing on employee credit card statements? Those days are over! You can now import employee credit card expenses directly into Microsoft Dynamics and automatically link each individual expense to a registered receipt. As soon as the transactions and expense report have been reconciled, you will have a full overview of any employee transactions missing their documentation – and can immediately push out a reminder notification to the app.

#### Mileage allowance payments?

Give your employees a means of rapid, easy and accurate logging of their business travel mileage in their own vehicle. Our app incorporates Google Maps as an easy aid to reporting the day's mileage – with accurate distances in kilometres - directly to Dynamics. Again, all the data will be captured for you automatically, including an image of the itinerary directly on screen documentation doesn't come any better than that!

#### Per diem - reimbursements for travel accommodation and subsistence

Do you reimburse your employees for travel accommodation, meals and incidentals? If so, they can easily and rapidly submit the necessary data in our new Expense app. You set up the approvals and settlement process in Microsoft Dynamics.

#### **Approvals workflow for everyone**

Expenses can either be approved directly in Microsoft Dynamics or online using our Web Approval Portal. Your approvers can view each original expense on screen and either accept or reject it, or put it on hold, or forward it to someone else for review or approval. Adding comments or attachments is easy too.

Users		Purchase License					Subscription	on License												
		1. COMPANY	24. COM	519. COM	20.+ COM	1. COMPANY	24. COM	519. COM	20.+ COM											
<u>&gt;</u> 100	Base - XXL	\$ <b>9,450</b> (\$ 1,512)	\$ <b>985</b> (\$ 158) each					\$ 345 per month												
50 - 99	Base - XL	\$ 7,000 (\$ 1,120)			\$ 197 (\$ 32) each	\$ 255 per month	\$ 35 per month each	\$ 18 per month each	\$ 7 per month each											
20 - 49	Base - L	\$ 4,575 (\$ 732)		\$ 495 (\$ 79) each		\$ 165 per month														
6 - 19	Base - M	\$ 2,925 (\$ 468)																\$ 105 per month		
<u>&lt;</u> 5	Base - S	\$ 1,975 (\$ 316)				\$ 74 per month														

**Base license** includes the use of Continia Expense App for iPhone, Windows Phone and Android free of charge, as well as Continia Web Expense Portal (for uploading electronic invoices) to an unlimited number of travelers, with reference to the general License Terms of Continia Software. Please note that the use of both the Expense App and Expense Portal does not require a Microsoft License User.

**Base license includes 2,000 mileage registrations per year.** When the number of mileage registrations exceeds 2,000, a **fee of \$ 190** will be added when starting on the subsequent 2,000 mileage registrations (To, from, number of Miles / Km).

**Supported NAV/Business Central C/AL versions:** NAV 3.70 / NAV 5.01 / 2009/ 2009 R2 Classic / 2013 / 2013 R2 / 2015 / 2016 / 2017 / 2018 + Business Central on-premises 13 and 14 **Supported Business Central AL Extension versions:** Business Central on-premises 15 / 16

The term Users refers to the total number of Microsoft Dynamics NAV Full Users in your license - not how many is going to use our solutions.

Prices in brackets are annual mandatory Enhancement Plan, except for Netherlands and United Kingdom who operates with a 20 % rate. The annual renewal of Enhancement Plan will be adjusted according to a 2 % indexation rate.

# Approval on the go

Now it is possible for employees to approve documents even without access to Microsoft Dynamics NAV. Using the Continia Web Approval Portal it is simple and straight-forward to approve purchase invoices, sales orders or travel expenses.









### Continia Web Approval Portal

With Continia Web Approval Portal, every employee can access pending approval documents on the go without using the Microsoft Dynamics client and still gain the same opportunities to approve expenditures and other documents.

#### Approve from a PC, tablet or a Smartphone

The Continia Web Approval Portal is Web-service integrated directly into the Microsoft Dynamics server. Through this portal, all employees can approve expenditures and documents even though they have no direct access to Microsoft Dynamics. The employee only needs access to a Web-browser.

Regardless of where the employee is situated, the employee can access all expenditures and documents pending approval by using a PC, tablet or a Smartphone on the go through Continia Web Approval Portal.

#### Add any document

At any time during the approval flow, users can add attachments to the invoice or the expense such as images, spreadsheets or e-mails. The attachments added through the Web Approval Portal are immediately available to other users of Microsoft Dynamics making it fast and easy to look up the attachments – even after the invoice or expense is posted in Microsoft Dynamics.

#### No installation needed

You can use Continia Web Approval Portal without any additional installation given that the portal runs on our Continia Online Service, which is hosted on Microsoft Azure.

Approvals from the Web Approval Portal happens in real time, meaning that you always have an up to date overview of expenditures and documents pending approval.

#### Two Continia solutions, one web portal

In one single system, you get access to approve vendor invoices, sales orders, expenses, and mileage. Continia Approval Web Portal only requires one license but can process documents from both Continia Document Capture and Continia Expense Management.

This means that when a user logs on to Continia Web Approval Portal,

documents pending approval from both Continia Document Capture and Continia Expense Management are available.

#### **Dynamics NAV license terms**

Please note that when an approval user logs on to Continia Web Approval Portal the approver will, as a minimum, take up a Microsoft Dynamics NAV Limited User. When the user logs out, the Microsoft user license will be released for a new alternative approver.

Users			Purchase	e License		Subscription License				
		1. COMPANY	24. COM	519. COM	20.+ COM	1. COMPANY	24. COM	519. COM	20.+ COM	
≥ 20 WEB USERS	Web Approval Portal - Unlimited Unlimited number of named web approvers	\$ 3,325 (\$ 532)	\$ 1,150 (\$ 184)	\$ 570 (\$ 91)	\$ 170	\$ 112 per month	\$28 per month	\$ 14 per month	\$ 6	
≤ 19 WEB USERS	Web Approval Portal - Limited 1-19 named web approvers	\$ 2,225 (\$ 356)	each	each	(\$ 37) each	\$ 58 per month	each	each	per month each	

Users accessing documents and data through the Continia Web Approval Portal, must also be properly licensed in accordance with applicable rules from Microsoft Corporation. Contact your Microsoft Dynamics NAV partner for further information. Note that this license covers both use for Continia Document Capture and Continia Expense Management.

The term "Users" refers to the total number of named persons across all companies that is going to approve using the Continia Web Approval Portal.

Prices in brackets are annual mandatory Enhancement Plan, except for Netherlands and United Kingdom who operates with a 20 % rate. The annual renewal of Enhancement Plan will be adjusted according to a 2 % indexation rate.

# Ride the tide of documents

Automate the process of distributing documents and reports directly from Microsoft Dynamics and save time and money on postage.





### Continia Document Output

Automate the process of distributing documents and reports directly from Microsoft Dynamics and save time and money on postage.

#### **Fully integrated within**

Microsoft Dynamics Continia Document Output comes with a wide variety of predefined email templates ready to use, each of which is linked to a Microsoft Dynamics report and information about who is to receive them. All you need to do is to customize your e-mail to your own profile, and you are ready to go.

For this reason, Continia Document Output is simpler and cheaper than many other solutions in terms of implementation, development, and maintenance.

#### **Pre-built templates**

Continia Document Output comes with more than 20 email templates ready to use, each of which is linked to a Microsoft Dynamics report and information about, who is to receive them. These templates are designed according to the document type and language. The following ready-made email templates come, among others, as a standard:

- Account Statement
- Delivery Note
- Credit Memo
- Reminder
- Finance Charge Memo
- Sales Invoice
- Ouote
- Order Confirmation
- Purchase Order
- Tracking

If you wish to customize your own

templates, this can easily be done as well. Design your templates by using your Outlook client. This way, you can enter in company logos and campaign banners, and attach files and documents if needed

You can also use merge fields to automatically fill in information such as the sender's name, customer's name, email etc. When you are done setting up your email templates, you need only select the report that you want to use and you are done.

#### Information right at your hand

With Continia Document Output, you can always see which documents are sent at what time and to whom since all activities are logged.

Unique fact boxes on the Customer Cards provide information about e-mail recipients, access to email log and an overview of the documents. Likewise, fact boxes on Sales Quotes and Sales Orders provide information on email recipients and access to an email log.

With these fact boxes, you have a clear overview of your reports and email activity.

#### **Transparent document workflow**

When distributing reports from Continia Document Output, you open up an overview of all unsent documents. This overview indicates who is to receive documents via email, and who requires them in paper form. From here, you can choose whether to process all documents at once or selected documents.

After sending, the documents are marked as sent and will disappear from the overview. You can also configure Microsoft Dynamics to automatically send and print out all of these documents at fixed intervals once per day, for example, according to your needs.

Users		Purchase License					Subscription	on License													
		1. COMPANY	24. COM	519. COM	20.+ COM	1. COMPANY	24. COM	519. COM	20.+ COM												
<u>&gt;</u> 100	Base - XXL	\$ <b>7,950</b> (\$ 1,272)	\$ 725 (\$ 116) each			\$ 300 per month		per month	\$ 5 per month each												
50 - 99	Base - XL	\$ 5,750 (\$ 920)				\$ 200 per month	\$ 22 per month each														
20 - 49	Base - L	\$ 3,650 (\$ 584)		\$ 365 (\$ 58) each		\$ 120 per month															
6 - 19	Base - M	\$ 2,300 (\$ 368)																	\$ 80 per month		
<u>&lt;</u> 5	Base - S	\$ 1,450 (\$ 232)				\$ 45 per month															

An integrated Continia PDF Driver is included in the Base module.

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# Are you interested?

#### Please contact your Microsoft Dynamics Partner!

#### How to connect

**For end users:** Continia solutions are sold exclusively through Microsoft Dynamics Partners. If you want to buy our solutions, please contact your Microsoft Dynamics Partner.

**For Microsoft Dynamics Partners:** Continia Software offer solutions for Microsoft Dynamics NAV and 365 Business Central. Our solutions are available and readily accessible to all registered and certified Microsoft Dynamics Partners. To get started please register on Continia PartnerZone at www.partnerzone.continia.com.

#### Are you heading for Microsoft Dynamics Business Central Cloud?

Our solutions will become available for Microsoft Dynamics 365 Business Central Cloud too. For more information, please go to our website.

www.continia365.com

